



For Immediate Release:
June 1, 2015

Contact: John Vastyan, Common Ground
717/664-0535, or cground@ptd.net

- or -

Erin Mezle, Fujitsu General America
973/575-0380 or emezle@fujitsugeneral.com

Fujitsu Launches Commercial Finance Program

Fujitsu General America, Inc. has launched the Fujitsu Commercial Finance program for commercial installations of its Airstage VRF and Halcyon mini-split heating and cooling equipment. In partnership with Horizon Keystone Financial, the company offers total project financing for businesses purchasing Fujitsu heating and cooling equipment and ancillary services.

With Fujitsu Commercial Finance, customers can finance the complete project, including installation, maintenance programs, and extended warranties. Projects as small at \$5,000 to as large as \$500,000 can be financed through the program. Credit decisions are made, in most cases, within 2 to 6 business hours.

“Fujitsu recognizes the challenges of growing a company, when operating expenses such as equipment, installation and maintenance often mean large disbursements of cash,” said President of Fujitsu General America, Inc., Tedd Rozylowicz. “Fujitsu Commercial Finance will provide business owners with custom-fit financing solutions that best meet their operating needs and financial budget.”

Fujitsu has partnered with Horizon Keystone Financial, a leader in the HVAC/R finance industry since 1994. Horizon provides turnkey financial solutions as a simple alternative to the traditional hassles and time constraints of the bank; providing companies the capital they need to succeed.

Janeen Waddell, director of national accounts said, “In today’s fast-paced business environment, it’s important to understand that time is money. Partnering with Horizon is just another way that Fujitsu is giving their customers the tools they need to build strong client relationships and sell more product.”

#

Fujitsu General America, Inc., based in Fairfield, NJ, is a leading worldwide provider of HVAC components and systems.